

Outside Salesperson

Responsibilities:

- Identify leads and pursue opportunities to develop a minimum of \$500,000K in sales the first year and establish a 10% average annual growth thereafter.
- Develop new lead sources and obtain new clients
- Identify and establish key marketing partnerships
- Travel 50%+ throughout; Idaho, Nevada, Utah & Western Wyoming.

Requirements:

- 3+ yrs experience in aggregate production or wear parts outside sales
- Exceptional organizational, interpersonal, and written/verbal skills
- Demonstrated ambition for and results in new business development
- Track record maintaining and growing a base of accounts.

Compensation:

- Base salary Negotiable/ based on experience
- Competitive benefits package
- Company provided vehicle

Email resume to fredch@thewesterngroup.com

NO PHONE CALLS PLEASE